

Infrastructure-building teams need tools to make them better infrastructure-building teams.

Case Study #1: Cloud Connections

72%  
PERCENTAGE OF COMPANIES  
CHANGING SOURCE DATA  
DAILY OR MORE FREQUENTLY

\*Source: Dimensional Research  
A Global Survey of Data Professionals 3/2021

Unique Challenges Creating On-Prem Connectivity to the Cloud

Bringing on new services, requires bandwidth investigations, delaying access for weeks to months.

Every time remote worker, vendor, or customer IP addresses change - firewall rules need to be changed...on everything.

Elastic scaling of connectivity as users come and go is difficult.

Egressing data out of the cloud via the internet gets expensive...fast!

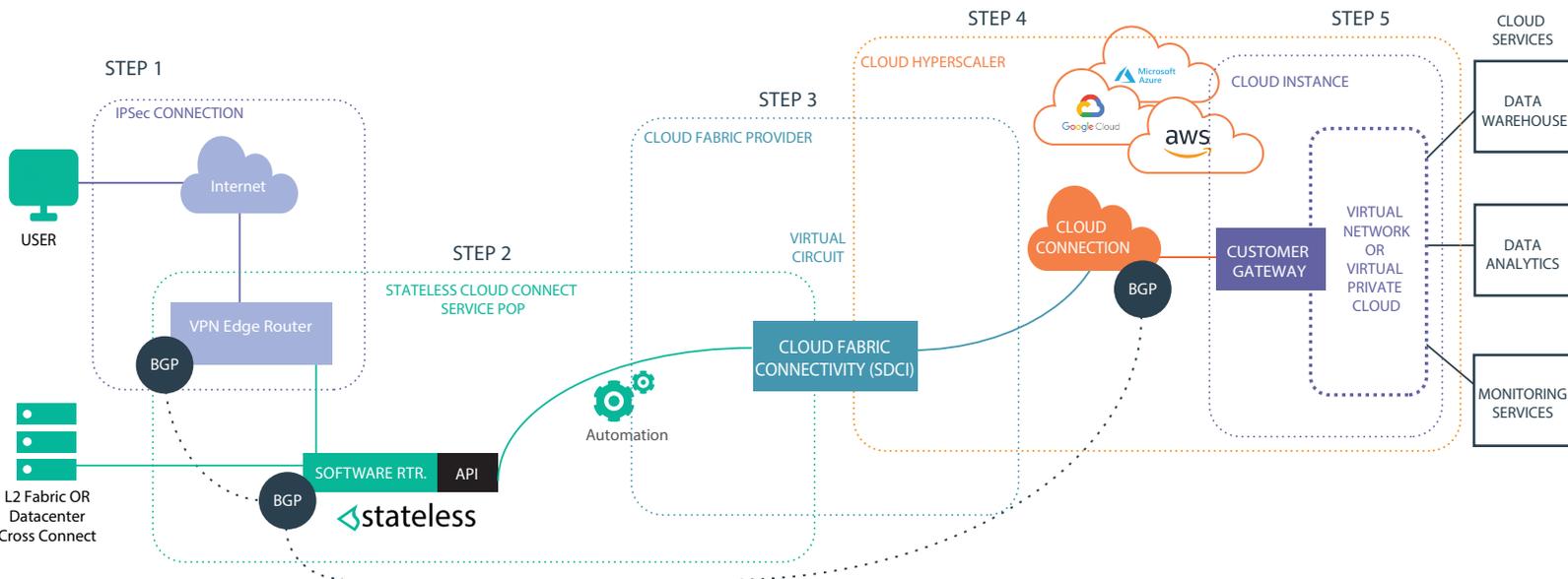
Lead times, installing, and configuring network equipment takes weeks to months.

Access to low latency cloud on-ramps requires presence in a colo and multi-year contracts.

CLOUD CONNECT SERVICE

The Cloud Connect Service automates over 30 labor intensive networking and implementation steps, including BGP peering, cloud gateway setup, and L2 transport to connect to cloud instances in minutes, not weeks to months.

INNOVATIVE SOFTWARE ROUTING + AUTOMATED CLOUD CONNECTION



STEP  
01

### IPSec Connection: Secure Connectivity

Internet access to the Cloud Connect Service enables reach to remote employees, customers, or suppliers. Our encrypted VPN tunnels use modern cypher suites while our portal is SSL/TLS secured. For customers wanting even better performance they can connect to us via a datacenter cross connect or a SD-WAN cloud fabric provider.

Multiple users can access cloud resources through a single connection instead of multiple connections, reducing management overhead.

STEP  
02

### Stateless Cloud Connect Service POP: IT Team Optimization

By utilizing the power of Stateless's API-First Software Router, there is no hardware to install, BGP routing and high availability are automatically configured, and there is no need to update firewall settings when IP addresses change.

We are saving IT teams several weeks to months of their time to focus on other important aspects of the business.

STEP  
03

### Cloud Fabric Provider: Maximizing Performance

Using a L2 cloud fabric provider unlocks route optimization, high speed connectivity, and better security. Take advantage of a colocation presence without needing to build out the infrastructure or being locked into annual contracts - all with the click of a button.

Reliable access speeds + egressing over the fabric provider's connections means lower cloud bills.

STEP  
04

### Cloud Hyperscaler: Reduce the "Figuring Out" Burn

Learning each cloud's unique connectivity configuration is complex and time consuming, taking weeks to months to fully understand. This complexity + time commitment impedes a company's adoption of public cloud offerings or slows down IT's ability to quickly execute connectivity for developers.

61% of IT leaders cite speed and agility as the top drivers of technology adoption in the business\*.

STEP  
05

### Cloud Instance: We Did the Extra Work Already

Unlike other cloud connect solutions who drop you off at the cloud edge, we take you all the way to your cloud instance and are working on taking you all the way to your cloud services.

Enable immediate agility for the business by creating on demand, optimized, yet secure, automated network connectivity that would typically take IT months to configure.

\*Source: Gartner